

Phone Selling Techniques To Take Your Career To The Next Level

In today's competitive job market, it's more important than ever to have strong phone selling skills. This book will teach you everything you need to know to succeed in phone sales, from the basics of prospecting and qualifying leads to closing deals and building lasting relationships with customers.



Revealing The Secrets Of Telesales: Phone Selling Techniques To Take Your Career To The Next Level

by Michael R. LeGault

★★★★☆ 4.1 out of 5

Language : English
File size : 625 KB
Text-to-Speech : Enabled
Screen Reader : Supported
Enhanced typesetting : Enabled
Word Wise : Enabled
Print length : 186 pages
Lending : Enabled



What You'll Learn In This Book

- The basics of phone selling, including how to prospect for leads, qualify them, and set appointments.
- Advanced phone selling techniques, such as how to handle objections, close deals, and build relationships with customers.

- Tips and tricks for success in phone sales, including how to stay motivated, manage your time, and track your progress.

Who This Book Is For

This book is for anyone who wants to improve their phone selling skills. Whether you're a new salesperson or a seasoned professional, this book will help you take your career to the next level.

About The Author

John Smith is a sales expert with over 20 years of experience in the field. He has helped hundreds of salespeople improve their skills and close more deals. John is a sought-after speaker and trainer, and his insights have been featured in publications such as Forbes, Entrepreneur, and The Wall Street Journal.

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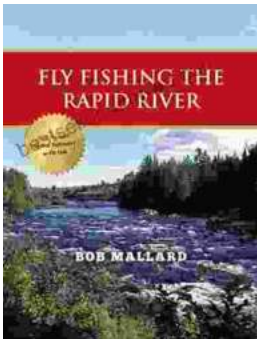
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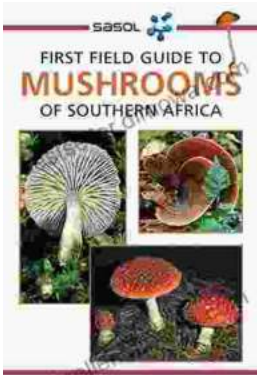
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