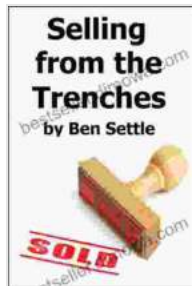


# Selling From The Trenches: Unlocking the Secrets of Sales Success in Today's Competitive Marketplace



## Selling from the Trenches by Ben Settle

★★★★★ 5 out of 5

Language	: English
File size	: 485 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
Word Wise	: Enabled
Print length	: 77 pages
Lending	: Enabled



## By Ben Settle

Are you tired of struggling to close deals? Are you frustrated by the lack of results from your sales efforts? If so, then you need to read *Selling From The Trenches*.

*Selling From The Trenches* is the ultimate guide to sales success in today's competitive marketplace. Author Ben Settle, a top sales performer and sales leadership expert, shares his proven strategies and techniques for closing deals, building relationships, and achieving your sales goals.

In this book, you will learn how to:

- Identify your ideal customers

- Qualify leads effectively
- Build strong relationships with clients
- Negotiate win-win deals
- Close deals with confidence

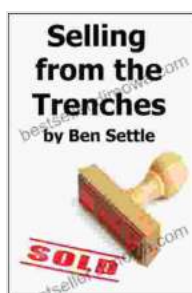
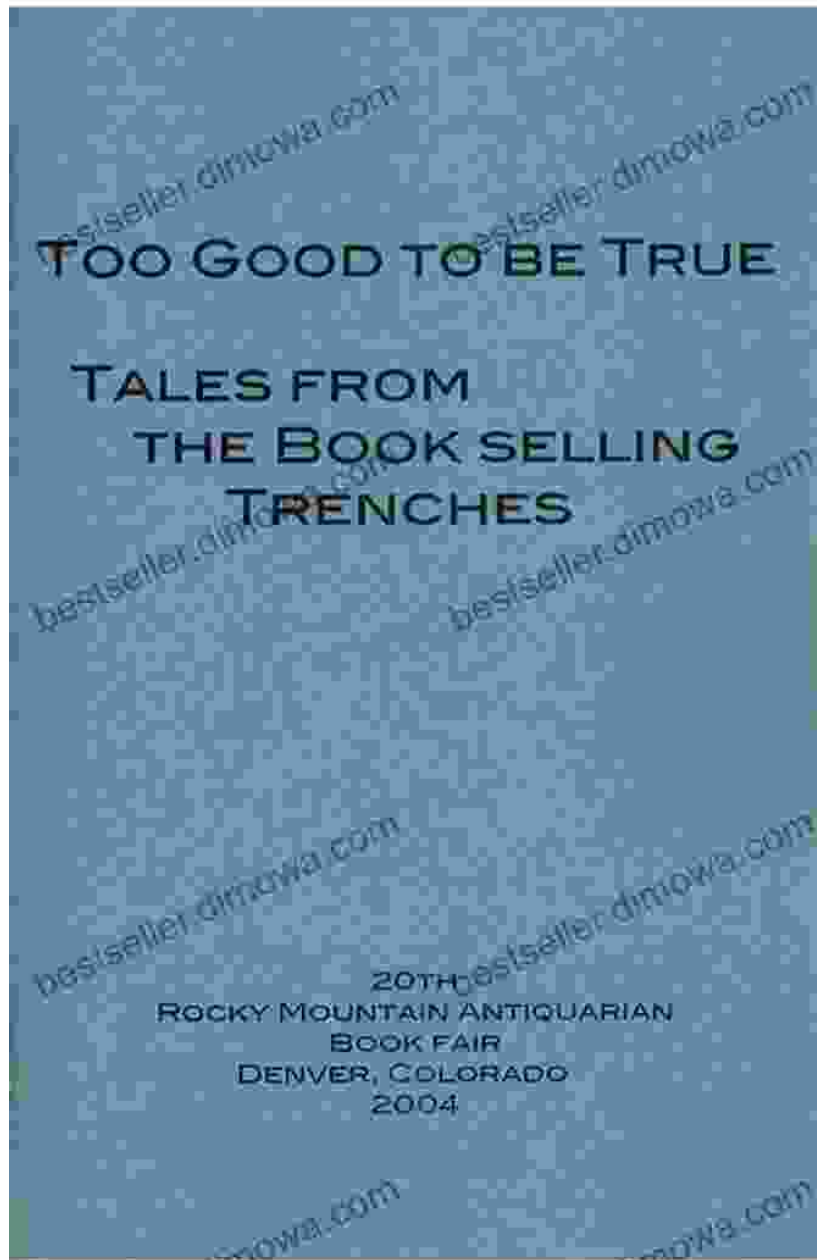
*Selling From The Trenches* is packed with practical advice and real-world examples that will help you take your sales career to the next level. Whether you are a new salesperson or a seasoned professional, this book will give you the tools and techniques you need to succeed.

### **About the Author**

Ben Settle is a top sales performer and sales leadership expert. He has over 20 years of experience in sales and has closed over \$1 billion in deals. Ben is the founder and CEO of *The Sales Whisperer*, a sales training and consulting company. He is also the author of the best-selling book *Sell Your Way to the Top*.

### **Free Download Your Copy Today!**

*Selling From The Trenches* is available now on Our Book Library.com and other major book retailers. Free Download your copy today and start closing more deals!



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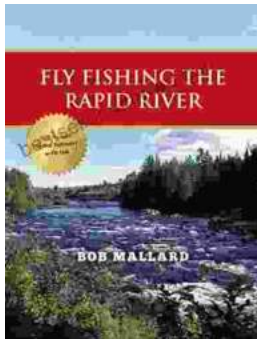
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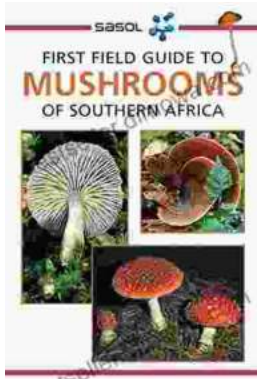
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